



VIMALUX

LAAS

LIGHT AS A SERVICE

Lighting Upgrades Done Smart.

With our Lighting as a Service program, you can get the lighting upgrades you need, without need of CAPEX, taking on any new debt, or handling any maintenance and service.



LIGHT AS A SERVICE

INTRODUCTION

The “LAAS” or “Light as a Service” business model is an innovative approach to lighting where customers pay for lighting solutions based on a service contract, rather than purchasing the lighting fixtures.

In this model, a lighting service provider offers a comprehensive lighting solution that includes the installation, maintenance, and management of the lighting system.

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01.

Get a Complete Lighting Upgrade without Any Capital, Debt or Risk.

Deploying energy-efficient lighting solutions can lower your energy consumption dramatically – and that translates into saving money.

02.

With our Lighting as a Service program, you can get the lighting upgrades you need, without risking any of your own capital, taking on any new debt, or handling any maintenance and service.

HOW THE LAAS MODEL WORKS

NEEDS ASSESSMENT

The lighting service provider assesses the customer's lighting needs, considering factors such as the space, desired lighting levels, energy efficiency goals, and aesthetics. A workplan will be provided.

Based on the assessment, the lighting service provider designs a customized lighting solution, including the selection and installation of the lighting fixtures, control systems, and other necessary components



SERVICE AGREEMENT

The customer enters into a service agreement with the lighting service provider. The agreement outlines the terms of the service, including the duration, payment structure, maintenance responsibilities, and any performance guarantees.



LIGHTING SERVICES

The lighting service provider takes responsibility for the ongoing maintenance, repairs, and upgrades of the lighting system throughout the contract duration. They ensure that the lighting system performs optimally, addressing any issues that arise and making necessary adjustments



PERFORMANCE MONITORING

The lighting service provider may incorporate monitoring systems to track the performance of the lighting system, including energy consumption, light levels, and maintenance needs. This data helps optimize the system's efficiency and allows for proactive maintenance.



PAYMENT STRUCTURE

Instead of an upfront cost, the customer pays a regular fee to the lighting service provider based on the agreed-upon service contract. The fee typically covers the installation costs, maintenance, and ongoing services provided.

BENEFITS OF THE LAAS MODEL

It promotes energy efficiency, reduces financial risk, and allows businesses to focus on their core operations.



REDUCED UPFRONT COSTS

Customers do not need to make a significant upfront investment in purchasing lighting fixtures, reducing the financial barrier to implementing modern and energy-efficient lighting solutions.



HASSLE-FREE MAINTENANCE

The lighting service provider assumes responsibility for maintenance, repairs, and system upgrades, relieving the customer from the burden of managing the lighting infrastructure.



ENERGY EFFICIENCY

LAAS models often focus on energy-efficient lighting technologies, optimizing energy consumption and potentially reducing energy costs for the customer.



FLEXIBILITY AND SCALABILITY

The service agreement can be tailored to the customer's changing needs, allowing for scalability, adjustments, or upgrades to the lighting system over time.



CURRENT COST



CONTRACT PERIOD



AFTER CONTRACTUAL PERIOD





SUBSCRIPTION

Free service on light control and monthly performance reports

LIGHTING AUDIT
Schedule & Execution reports

PROJECT SIGN-OFF

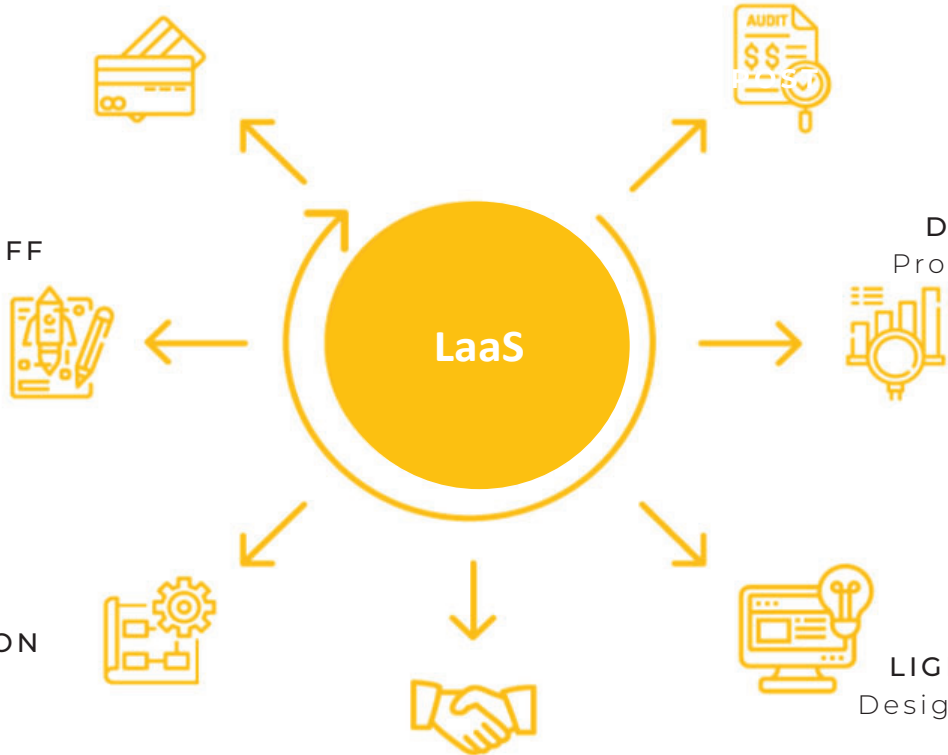
Post inspection & Sign.-off

DATA ANALYSIS
Product selection

IMPLEMENTATION
Installation & commissioning

LIGHTING SOLUTION
Design & development

AGREEMENT
Signed and delivery plan included



EXAMPLE

Replaced light points	9.000
Operating hours	4.200
Cost kwh	0,25 €
Watt power existing	150W
Watt power replaced led	50W

Decription	Prior intervention	Post intervention	Saving achieved
Kwh consumed annually	5.670.000	1.890.000	3.780.000
Annually electricity cost	1.417.500€	472.500€	945.000€



“AGREEMENT FROM 5 TO 20 YEARS”

Decription	5-years	9-years	Monthly cost per
luminaire			
Annually payment	471.928,49€	296.966,32€	2,75€
Savings per year	473.071,51€	648.003,68€	

VIMALUX

A brighter vision

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